Scope of Work (SOW)
The Scope of Work describes the work to be performed and includes a timeframe necessary for the completion of the work. The goal is to allow the other party to understand what is expected of them and what should be included in the finished product. The SOW is not the budget justification. Most importantly, a well written SOW will help protect the PI, the department, JHURA, and the JHU as a whole, in the event the subrecipient fails to perform their obligations to the agreement. A good Statement of Work should include the following elements:

- A detailed description of the work to be performed
  - Clearly state what you want the subrecipient to achieve and deliver.
  - Will travel be required to complete the work?
  - Is there a specific number of times something needs to be done (i.e. interview 10 subjects)
- Deliverables (if needed)
  - Include a timeline of major deliverable due dates
  - Include milestones as necessary so that the work can be monitored to ensure that you are getting what you need and the quality of the work is as expected.
• Special requirements
  • Travel
  • Special skills or knowledge
  • Resources
  • Special tools/equipment/supplies

• Remember to include:
  • Specific language
    • Don’t leave room for interpretation
    • Use language everyone can understand
  • A definition of completion
    • If a final product is submitted, what constitutes acceptance?

**Budget**
For outgoing subawards we require a detailed budget of the funds to be awarded. It is imperative that the budget be detailed, in order to ensure the subrecipient spends the funds in accordance with the objectives of the agreement. The subaward budget should include everything that the institution receiving the subaward will need to complete their subaward.

**Indirect (F&A) Costs**
Federally-funded subawards
• If a Federal program has a published F&A cap, the capped rate will be used by both JHU and the sub site.
• If a subrecipient has a current negotiated indirect cost rate with a U.S. Federal agency, then the negotiated rate will be used in the subaward budget.
• If the subrecipient has never received a Federally-negotiated indirect cost rate, JHU will have the subrecipient apply the 10% MTDC* de minimis rate as allowed by 2 CFR 200.414(f).
• JHU will not negotiate indirect rates with subrecipients who do not have a current negotiated indirect cost rate agreement with a U.S. Federal agency.

Non-Federally-funded subawards
• If the sponsor is a for-profit entity, JHU (and any subrecipients) will use its current Federally-negotiated F&A rate. If a subrecipient has never received a Federally-negotiated indirect cost rate, then JHU will have the subrecipient apply a 10% MTDC* de minimis rate.

• If the sponsor is a non-profit entity with a published policy limiting indirect costs, the indirect cost rate will be limited to the sponsor’s rate. Example: If we are awarded 15% TDC, we will limit the indirect costs to the subrecipient to 15% TDC.
MTDC means all direct salaries and wages, applicable fringe benefits, materials and supplies, services, travel, and up to the first $25,000 of each subaward (regardless of the period of performance of the subawards under the award). MTDC excludes equipment, capital expenditures, charges for patient care, rental costs, tuition remission, scholarships and fellowships, participant support costs and the portion of each subaward in excess of $25,000.